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Spartan Motors To Announce Partnership With Ranger Design At NAFA Institute And Expo

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Partnership expands van upfit options for busy fleet operations

CHARLOTTE, Mich., April 26, 2017 /PRNewswire/ -- [Spartan Fleet Vehicles and Services](#) ("Spartan"), a business unit of [Spartan Motors, Inc.](#) (NASDAQ: SPAR), announced today a partnership with [Ranger Design](#), a commercial van outfit manufacturer for mobile professionals, at the National Association of Fleet Administrators (NAFA) Institute and Expo at the Tampa Bay Convention Center in Florida April 25-28. Details of the partnership will be at Spartan's booth #147.

The complementary partnership combines the custom engineering and deep industry expertise of [Spartan Upfit Solutions](#) with Ranger's real-world-tested standardized products, including van racks, shelves and storage equipment. Ranger and Spartan Motors will together offer an unsurpassed portfolio of work-truck solutions with original equipment manufacturer Ship-Thru availability. The partnership will also expand customer warranty support to over 300 locations in North America for Ranger components installed on Spartan Upfit Service trucks and vans.

"We are thrilled to add Ranger products and dealerships to our extensive network of Spartan Upfit Services partners. We are confident it will exceed our fleet customers' expectations through more options and an expanded portfolio of work-truck solutions," said John Forbes, president of Spartan Fleet Vehicles and Services. "The NAFA Institute and Expo is the largest fleet management event of the year, which is the ideal place to announce the partnership, as well as explore the latest happenings and innovations in the industry and build relationships with future partners."

Spartan Upfit Services is a cost-effective, modernized fleet upfit assembly operation dedicated to the customization of cargo vans and other midsize fleet vehicles serving the utility, telecom, health care, construction, food and beverage and parcel-delivery markets. Spartan offers a combination of kits and base packages with corresponding customized services, with common vocational packages available for quick delivery. With Ship-Thru locations in Kansas City, Missouri and Saltillo, Mexico, these operations allow vehicles to be upfit with minimal freight costs.

The NAFA Institute and Expo is the premiere event for networking with fleet professionals from all over the world, experiencing the latest services and products and receiving the most up-to-date training and education in the industry. For more information, visit www.nafainstitute.org/about.

About Ranger Design

Ranger Design is known as an innovative designer and manufacturer of specialized van shelving, van racking, ladder racks, partitions, and storage systems for commercial vehicles. With a network of over three hundred distributors across North America, Ranger Design is dedicated to providing products that offer the highest degree of quality, an industry leading warranty, and world-class customer service.

About Spartan Motors

Spartan Motors, Inc. is a leading designer, engineer, manufacturer and marketer of a broad range of specialty vehicles, specialty chassis, vehicle bodies and parts for the fleet and delivery, recreational vehicle (RV), emergency response, defense forces and contract assembly (light/medium duty truck) markets. The Company's brand names — Spartan Motors, Spartan Specialty Vehicles, Spartan Emergency Response, Spartan Parts and Accessories; Smeal® and its

family of brands, including Ladder Tower™ and UST®; and Utilimaster®, a Spartan Motors Company — are known for quality, durability, performance, customer service and first-to-market innovation. The Company employs approximately 2,200 associates and operates facilities in Michigan, Indiana, Pennsylvania, Missouri, Wisconsin, Nebraska, South Dakota; Saltillo, Mexico; and Lima, Peru. Spartan reported sales of \$591 million in 2016. Visit Spartan Motors at theshyftgroup.com.

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/spartan-motors-to-announce-partnership-with-ranger-design-at-nafa-institute-and-expo-300445673.html>

SOURCE Spartan Motors, Inc.

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