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**SPARTANMOTORS.COM**

## **Spartan Motors, Inc. to Present at Lambert Edwards SMID-West Investor Conference**

December 2, 2011

CHARLOTTE, Mich., Dec 2, 2011 (GlobeNewswire via COMTEX) --

Spartan Motors, Inc. (Nasdaq:SPAR) today announced that Joe Nowicki, Chief Financial Officer, will present to institutional investors and analysts at the 7th Annual Lambert, Edwards & Associates SMID-West Investor Conference, to be held on Dec. 8, 2011, at The Palmer House Hilton Hotel in Chicago, Ill.

Nowicki will outline the logic-path and strategic underpinnings which have enabled the transformation of Spartan Motors from chassis supplier to an industry-leading specialty vehicle manufacturer. The presentation will also illustrate the company's compelling growth opportunities, portfolio diversification gains and reduced exposure to industry cyclicity.

SMID-West 2011 is an invitation-only event that will introduce professional investors from the buy-side and sell-side to the management teams of top-performing small- and mid-cap (SMID) companies in a one-on-one and small-group meeting format. For more information regarding the conference, or for institutional investors interested in meeting with company management, please contact Brad Van Houte at 616.233.0500 or [bvanhoute@lambert-edwards.com](mailto:bvanhoute@lambert-edwards.com).

### **About Spartan Motors**

Spartan Motors, Inc. designs, engineers and manufactures specialty chassis, specialty vehicles, truck bodies and aftermarket parts for the recreational vehicle (RV), emergency response, government services, defense, and delivery and service markets. The Company's brand names - Spartan(TM), Crimson Fire(TM), Crimson Fire Aerials(TM), and Utilimaster(R) - are known for quality, value, service and first-to-market innovation. The Company employs approximately 1,800 at facilities in Michigan, Pennsylvania, South Dakota, Indiana, Florida and Texas. Spartan reported sales of \$481 million in 2010 and is focused on becoming a global leader in the design, engineering and manufacture of specialty vehicles and chassis. Visit Spartan Motors at [theshyftgroup.com](http://theshyftgroup.com).

This release contains several forward-looking statements that are not historical facts, including statements concerning our business, strategic position, financial strength, future plans, objectives, and the performance of our products. These statements can be identified by words such as "believe," "expect," "intend," "potential," "future," "may," "will," "should," and similar expressions regarding future expectations. These forward-looking statements involve various known and unknown risks, uncertainties, and assumptions that are difficult to predict with regard to timing, extent, and likelihood. Therefore, actual performance and results may materially differ from what may be expressed or forecasted in such forward-looking statements. Factors that could contribute to these differences include operational and other complications that may arise affecting the implementation of our plans and business objectives; continued pressures caused by economic conditions and the pace and extent of the economic recovery; challenges that may arise in connection with the integration of new businesses or assets we acquire or the disposition of assets; issues unique to government contracting, such as competitive bidding processes, qualification requirements, and delays or changes in funding; disruptions within our dealer network; changes in our relationship with major customers, suppliers, or other business partners, including Isuzu; changes in the demand or supply of products within our markets or raw materials needed to manufacture those products; and changes in laws and regulations affecting our business. Other factors that could affect outcomes are set forth in our Annual Report on Form 10-K and other filings we make with the Securities and Exchange Commission (SEC), which are available at [www.sec.gov](http://www.sec.gov) or our website. All forward-looking statements in this release are qualified by this paragraph. Investors should not place undue reliance on forward-looking statements as a prediction of actual results. We undertake no obligation to publicly update or revise any forward-looking

statements in this release, whether as a result of new information, future events, or otherwise.

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