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## SPARTANMOTORS.COM

## **Spartan Chassis Announces Record Setting RVIA**

November 27, 2007

40 Models of RVs Feature Spartan Chassis at Industry's Largest Trade Show

LOUISVILLE, Ky., Nov. 27 /PRNewswire-FirstCall/ -- Spartan Chassis, Inc., (Booth # 1004 - South Wing) a subsidiary of Spartan Motors, Inc. (Nasdaq: SPAR), today reported that a record number of motorhome models will feature the company's custom chassis. The Charlotte, Mich.-based manufacturer of custom chassis said its products will be featured on 40 different RV models at the 45th Annual RVIA Trade Show in Louisville, Ky., up from 36 in 2006.

Spartan attributed the growth to its ability to produce highly customized chassis to support the new generation of RV's that are currently being produced. All Spartan chassis are custom engineered to meet individual coachbuilder specifications, allowing Spartan to be the platform for a wide variety of vehicles ranging from mid-size Class A models all the way to luxurious highline motorhomes. Spartan's family of chassis, consisting of the frame assembly, engine, transmission, electrical system and running gear, combine for the best performing driving experience in the Class A RV market.

"Our OEM partners continue to come up with creative, and innovative motorhome designs, and they know that they can look to us to provide them with a premium, high-performance foundation that can support their unique models and needs," said Richard Schalter, president of Spartan Chassis. "The fact that our product can be found on so many different vehicles is a testament to our individualized approach and true custom-build business model. We are on track to produce more chassis in 2007 than we did in 2006, and we have solid expectations for 2008 to grow even more based on our increased market share of the 2009 model year RVs."

RVIA is the preeminent trade show for the RV dealer market, annually showcasing the latest RV technology and new models. More than 14,000 RV dealers, warehouse distributors, accessory store owners, campground operators and exhibitors are expected to attend this year's RVIA event, which will feature innovative products and services across more than 920,000 square feet of exhibit space.

## About Spartan Chassis, Inc.:

Spartan Chassis, Inc., a subsidiary of Spartan Motors, Inc. (Nasdaq: SPAR), is a leading developer and manufacturer of custom chassis for recreational vehicles, fire trucks and specialty vehicles. Spartan Motors, which also manufactures emergency rescue vehicles under the brand names of Crimson Fire, Crimson Fire Aerials and Road Rescue, reported sales of \$445 million in 2006 and is focused on becoming the premier manufacturer of specialty vehicles and chassis in North America.

This release contains forward-looking statements, including, without limitation, statements concerning our business, future plans and objectives and the performance of our products. These forward-looking statements involve certain risks and uncertainties that ultimately may not prove to be accurate. Actual results and future events could differ materially from those anticipated in such statements. Technical complications may arise that could prevent the prompt implementation of the plans outlined above. The company cautions that these forward-looking statements are further qualified by other factors including, but not limited to, those set forth in the company's Annual Report on Form 10-K filing and other filings with the United States Securities and Exchange Commission (available at http://www.sec.gov). Government contracts and subcontracts typically involve long payment and purchase cycles, competitive bidding, qualification requirements, delays or changes in funding, extensive specification development and changes, price negotiations and milestone requirements. An announced award of a governmental contract is not equivalent to a finalized executed contract and does not assure that orders will be issued and filled. Government agencies also often retain some portion of fees payable upon completion of a project and collection of contract fees may be delayed for long periods, which can negatively impact both prime contractors and subcontractors. The company undertakes no obligation to publicly update or revise any statements in this release, whether as a result of new information, future events or otherwise, except as required by law.

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SOURCE Spartan Chassis, Inc.

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